Maughan Thiem Auto Sales Group Pty Ltd, established in 1912, operate from 6 locations across Adelaide. We are 100% South Australian, family owned. We exist to develop and grow our people through our core values to deliver outstanding motoring services as a pillar of our communities.

Here at **Maughan Thiem** we are more like a family than a workplace. Our innovative and friendly culture is driven from within. We strive to create an enjoyable and supportive workplace where you can be yourself.

We are seeking a **Used Vehicle Buyer / Valuer** to take charge of used vehicle acquisitions. This role is ideal for someone who has great understanding of the automotive market, exceptional negotiation skills, and a proven track record of sourcing high-demand stock at the right price.

As our **Used Vehicle Buyer / Valuer**, you will play a critical role in sourcing, appraising, and acquiring used vehicles across a range of makes and models, maintaining a steady pipeline of profitable, retail-ready vehicles in line with stock targets and company objectives.

You'll work closely with dealership sales managers, wholesalers, auctions, private sellers, and fleet disposal contacts, while using market data and valuation tools to make smart, margin-focused buying decisions.

Key Responsibilities
- Source used vehicles through multiple channels: trade-ins, private sellers, dealer networks, wholesale channels, and auctions.
- Assess vehicle condition, ownership history, service records, and market trends to determine value and resale potential.
- Perform accurate appraisals and valuations in line with retail pricing and gross margin targets.
- Negotiate purchase prices and close acquisition deals with speed and confidence.
- Maintain strong relationships with suppliers, auction houses, and industry contacts to ensure ongoing stock opportunities.
- Monitor competitor pricing and demand trends to optimise acquisition strategy.
- Support the stock mix strategy by sourcing in-demand models, fuel types, and price points aligned with sales performance.
- Work with the inventory and sales teams to manage stock turnover and ensure vehicles are brought to market efficiently.
- Ensure all documentation, PPSR, ownership transfer, and compliance checks are completed before acquisition.
- Use digital tools, stock platforms, and valuation software to streamline the buying process.

About You

- Minimum 3 years of proven experience in used vehicle buying, wholesaling, or dealership stock management.
- Knowledge of the Australian used car market, with an excellent understanding of pricing, depreciation, and resale demand.
- Highly skilled in negotiation, valuation, and sourcing across a wide vehicle range (passenger, SUV, 4WD, commercial).
- Comfortable working in a fast-paced environment with stock and margin targets.
- Strong network of industry contacts across dealerships, auctions, and wholesalers.
- Detail-oriented, trustworthy, and commercially focused — with a nose for profit.
- Able to work autonomously while being a strong team player.
- Current South Australian Driver's license.

What We Offer

- Competitive base salary + performance-based incentives.
- A key role in a high-volume automotive business.
- Full support from sales, logistics, and digital teams to maximise your impact.
- Tools and systems to support data-led sourcing and valuations.
- A culture that rewards initiative, results, and integrity.

Forward your resume to: recruit@maughanthiem.com.au

We are excited to grow our team that could include you! This is a fantastic opportunity to join our dynamic and experienced team and be part of a South Australian family-owned business with strong core values.

Maughan Thiem – Professional, Progressive, Care.

We thank those who apply and advise that we will only contact applicants who make the shortlist.

Maughan Thiem is an equal opportunity employer. We pride ourselves on being a diverse and inclusive workplace. We value our employee's unique talents, perspectives, and experiences.